



Agriculture Relations Coordinator

Feeding Florida's food banks work closely with Florida's agriculture industry to source fresh, local food and get it to the families who need it most. This relationship with Florida farmers and ranchers is critical for our effort to provide access to healthy and affordable food options throughout the state. The role of the Agriculture Relations Coordinator is to support Feeding Florida's efforts, including the Farmers Feeding Florida program which has strong cross-industry relationships and partnerships. This remote position, based in Florida, will assist with program execution and relationship management to accomplish both short-term and long-term strategies and initiatives.

Role and Responsibilities

- Help nurture new and existing strategic relationships with key industry partners to strengthen Feeding Florida and our food bank partners' status as preferred recipients of agricultural donations, financial support and supply chain considerations
- Administer Feeding Florida's Beef Recovery Program which aims to partner with county Cattlemen Associations for local beef recovery as well as ranchers and processors statewide for statewide beef recovery
- Represent Feeding Florida and promote the organization's programs in a variety of in-person professional settings, including annual events, partner meetings, and tours
- Support programmatic work, including communications and marketing efforts, to promote new and existing opportunities for farmers, ranchers and processors statewide to partner with the Feeding Florida network through food recovery
- Collaborate with Feeding Florida staff and the Network's procurement and sourcing staff to ensure a coordinated approach for working with new partners and sectors of industry
- Support the Feeding Florida Emergency Management team, primarily through inventory management for emergency distributions, data collection and daily situation reports during times of disaster as part of Feeding Florida partnership with the Florida Division of Emergency Management (ESF6)

Required Experience and Qualifications

- 3- 5 years of professional work experience in Florida's agriculture industry
- Experience with nurturing relationships or growing partners within the ag industry, preferably with protein commodity sectors
- Strong networking and relationship management skills
- Excellent writing and communication skills
- Ability to input, manage and analyze data on a regular basis with attention to detail
- Works remotely and independently effectively, while fostering collaboration between colleagues

- Proficiency in Microsoft including Outlook, Word, Excel and PowerPoint; Comfortable with webinar software like Teams, Zoom, or WebEx

Operational

- This is a full-time, remote position with benefits based in Florida.
- This position is likely to travel approximately 20% of the calendar year.
- This position will require occasional daytime and overnight travel to the Feeding Florida office in Tallahassee, member- food banks across the state, and with agriculture partners.
- Salary range is \$55,000-\$60,000 and will depend on qualifications and experience.

Application

To apply for this position, please email your resume and cover letter to Cacee Hilliard at cacee@feedingflorida.org.